

Message Text

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PAGE 01 BONN 11619 141535Z

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W

-----052990 142118Z /64

R 141528Z JUL 77

FM AMEMBASSY BONN

TO USDOC WASHDC

INFO SECSTATE WASHDC 9816

USMISSION USBERLIN

AMCONSUL DUSSELDORF

AMCONSUL FRANKFURT

AMCONSUL MUNICH

UNCLAS BONN 11619

E.O. 11652: N/A

TAGS: BEXP, GW

SUBJECT: ADS REQUEST - BELLOFRAM CORPORATION BURLINGTON,

MA.

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

R.H. CONRAD

KLAUSENERPLATZ 18

D-1000 BERLIN 19

CONTACT: MR. R.H. CONRAD

PHONE: 030 - 322 60 99

COMMENT: COMPANY, LEADING WEST BERLIN DISTRIBUTOR
OF PROCESS CONTROL EQUIPMENT, HAS ACHIEVED SUBSTANTIAL
EXPANSION OF ITS MARKET SHARE IN RECENT YEARS. FOR
PRODUCT LINES OFFERED THERE MAY BE EXCELLENT MARKET IN
BERLIN. GERMAN COMPANY WAS ESTABLISHED IN 1965, EMPLOYS
12. PRICES AND DELIVERY TERMS ARE IMPORTANT MARKETING
FACTORS. FIRM DESIRES PRODUCT SPECIFICATIONS IN GERMAN,
IF AVAILABLE. BANK REF.: BANK FUER HANDEL UND INDUSTRIE,
UHLANDSTR. 9-11, D-1000 BERLIN 12.

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GST-REGELTECHNIK GMBH

RENSINGSTR. 47

D-4630 BOCHUM

CONTACT: MR. GROSSMANN

COMMENT: GERMAN FIRM ESTABLISHED 1960, EMPLOYS 150,
ANNUAL SALES DM 13,500,000. GOOD REPUTATION. EXCELLENT

SALES ABILITY.

GAS TECHNIK GMBH (PETRY GAS REGELTECHNIK)
WETZLARER STRASSE
POSTFACH 480
D-6300 BUTZBACH
CONTACT: OBER ING.FRANZ RICHTER
PHONE: 06033-6111/5
COMMENT: THIS GERMAN COMPANY IS A MANUFACTURER OF
VARIOUS TYPES OF VALVES AND REGULATING EQUIPMENT, AS WELL
AS AN ENGINEERING, CONTRACTING AND SERVICING ORGANIZA-
TION. PART OF THE BELLOFRAM EQUIPMENT REPORTEDLY WOULD
BE USED FOR DISTRIBUTION ALONG WITH ITS OWN PRODUCTS.

INTERMATIC - ING. BUERO HANS W. SCHEMM
LAGERSTRASSE 60
D-8031 PUCHHEIM BEI MUENCHEN
CONTACT: HERR HANS W. SCHEMM
PHONE: 089-801011
COMMENT: THE GERMAN FIRM, ESTABLISHED IN 1962, IS A
DISTRIBUTOR, IMPORTER AND EXPORTER OF MATERIAL TESTING
INSTRUMENTS AND EQUIPMENT. HERR SCHEMM WANTS TO EXPAND
HIS LINE OF BUSINESS AND WOULD LIKE TO GET PRICE LISTS
ETC.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR
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CASH

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NNN

Message Attributes

Automatic Decaptoning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
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Concepts: n/a
Control Number: n/a
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Executive Order: N/A
Errors: N/A
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Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
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Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1866459
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - BELLOFRAM CORPORATION BURLINGTON, MA. THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY
TAGS: BEXP, GE
To: COM
Type: TE
vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/502dd76b-c288-dd11-92da-001cc4696bcc
Review Markings:
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